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# The development of practice standards for patient education in nurse-led clinics: a mixed-method study

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## Abstract

**Introduction** Educating patients and families about self-care is one of the important roles of nurses in Nurse-led clinics (NLCs). NLCs need standards for guiding the practice of nurses. A standard is an authoritative statement that sets out the legal and professional basis of nursing practice. This paper seeks to report the development of practice standards for patient and family education in NLCs.

**Methods** This project used a Sequential-Exploratory mixed methods design. Before the study, we conducted a literature review to identify gaps. Directed content analysis was used in phase 1. The second phase involved two focus groups. The third phase involves two rounds of modified Delphi.

**Results** Twenty-nine participants were interviewed, and 1816 preliminary codes were formed in phase 1. 95 standards were grouped into three main categories (structure, process, and outcome). In the first focus group, experts eliminate 32 standards. Experts eliminate 8 standards after the second stage of the focus group. After two rounds of Delphi, the final version of the standard consists of 46 standards (13 structure, 28 process and 5 outcome).

**Conclusions** Nurses and institutions could benefit from practice standards for patient education in the NLCs, which consist of 46 statements in three domains, as a guide for clinical activities and a tool to gauge the quality of patient education in NLCs. The developed standards in this study can guide new and existing NLCs and help them evaluate ongoing activities. Providing patient education in NLCs based on standards can improve patients' outcomes and promote their health.

## Highlights

- Existence of practice standards for patient education in NLCs is necessary.
- Structure standards necessary for the establishment of NLCs.
- Process standards guide practice in NLCs.
- Outcome standards used for evaluation of NLCs performance.

**Keywords** Practice standards, Patient education, Nurse-led clinic

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## Background

Nursing has evolved to meet the dynamic needs of individuals, communities, and healthcare services. Aging populations are creating a greater demand for health resources, causing changes in service delivery and higher rates of chronic disease in the community [1]. As health services are increasingly focused on keeping people in their communities and minimizing hospitalizations, Nurse-led Clinics (NLCs) are well-suited to accomplish this goal [2]. At the same time, it has been argued that NLCs can provide cost-effective, high-quality care and improve patient access to services [3]. There is evidence that NLCs improve healthcare, patient, and quality care outcomes [4], patient satisfaction [5], and treatment adherence [6]. These clinics are equipped with nurses who assess, admit, educate, treat, monitor, discharge, and provide the patients with psychological support and refer them to other healthcare professionals [7]. Training and educating patients and families about self-care is one of the important roles of nurses in NLCs. Also, NLCs tend to be specialized [8]. For this purpose, NLCs were established for different diseases such as liver cirrhosis [9], atrial fibrillation [10], ulcer care [11], diabetes [12], thyroid cancer [13], rheumatology [14], heart failure [15], and other chronic diseases. It has been found that NLCs can improve chronic disease management, reduce treatment burden [16], and positively impact patient outcomes such as satisfaction, access to care, and cost-effectiveness [1].

Nurse-led clinics need standards for guiding the practice of nurses. Nursing standards are authoritative statements that outline the legal and professional basis for nursing practice. Safe and effective practice requires knowledge, skills, judgment, and attitudes outlined in all standards of practice. A clinician's performance, attributes, and expected outcomes are guided by practice standards [17]. The Joint Commission (TJC) delineated nursing standards for patient education as early as 1993. As mandates, these standards describe positive outcomes of patient care. They must be met through teaching activities by nurses in the hospital that must be patient and family-oriented [18]. TJC has established nursing standards for patient education in ambulatory care, home care, and primary care centers. These standards define the performance expectations, structures, or functions that must be in place for an organization to be accredited by TJC [18].

The importance of addressing the educational needs of patients and the impact of education on enhancing patient outcomes, especially for those with chronic conditions and those receiving outpatient care, led to the establishment of independent nurse-led clinics in Iran in 2010. These clinics aim to provide education

and counseling services to patients in hospital outpatient wards in major cities across Iran. The provision of services in these centers has been voluntary and creative. Given that the educational role of nurses is expanding, starting and continuing the activities of these clinics has always faced barriers. Some of these barriers include not defining the position of these centers in the hospital organizational structure [19], lack of independence in providing services, and difficulty providing human resources [20]. Some concerns are related to unclear patient education work processes and interdepartmental cooperation, which affect the provision of patient education. Other concerns pertain to the societal culture and the level of trust patients have in nurses to deliver high-quality and reliable education [21]. In this regard, Farahani et al.'s (2007) study found that the nurses and their roles were not recognized well, and most individuals in society were unaware of nurses' scientific and practical competencies [22].

Following international trends and the evolution of patient education from hospitals to outpatient centers, as well as home and community care, the development and promotion of patient and family education programs became a research priority for the Nursing Deputy of the Ministry of Health in 2019. In June 2022, the Nursing Deputy of the Ministry of Health, Treatment, and Medical Education officially announced the "executive instruction of nurse-led clinics for patient education and follow-up" to the entire country [23].

For this newly developed service and its standards to perform perfectly in implementation and evaluation, it should be explained based on one of the quality evaluation models. Donabedian's (1966) Structure-Process-Outcomes (SPO) conceptual framework was used to examine health services and evaluate the quality of care. The model comprises three elements. The structure is described as the setting in which care is delivered that encompasses resources, quality client care standards, staffing, policies, and structural elements that lay a foundation for quality healthcare services. The process focuses on how things work within an organization and the framework that guides the design of the organization. Processes define the mechanisms for producing intended outcomes and include continuity of care, professional models of care delivery, and interpersonal management of patient care. The outcomes focus on client status after healthcare delivery, including client knowledge and behavior, patient satisfaction, and health-related quality of life [24]. All three elements of Donabedian's framework must be in place and monitored for quality to occur. A good structure increases the likelihood of good processes that can ultimately result in good outcomes [25–27]. Organizations and professions must set standards

and objectives to provide safe and effective care [28]. Nurses need to set standards for patient education in this new setting.

### Aim

This paper reports the development of practice standards for patient education in NLCs in three phases.

### Phase 1

Developing patient education standards for NLCs.

### Phase 2

Validation of Practice standards for patient education in NLCs from perspective of experts.

### Phase 3

Determining the agreement, appropriateness, relevance and clarity of practice standards for patient education in NLCs from the perspective of experts.

## Methods

### Design

This study used a sequential exploratory mixed-method design [29] (Fig. 1). Before the study, we conducted a literature review to identify the gaps. We did not find practice standards for patient education in NLCs, but we found patient and family education standards and used them to develop practice standards. Phase 1 involved a qualitative study using directed content analysis based on Assarroudi et al. (2018) [30]. We performed content analyses in three main phases: Preparation, organizing, and reporting [31]. Based on Assarroudi et al.'s (2018) inductive content analysis method, the preparation phase was performed by going through seven stages including acquiring the necessary general skills, selecting the appropriate sampling strategy, deciding on the analysis of manifest and/or latent content, developing an interview guide, conducting interviews and transcribing interviews, specifying the units of analysis, and being

immersed in the data [30]. At this stage, after transcribing each interview and considering its transcribed text as the unit of analysis, each text was read several times until the data immersion occurred. During this stage, the answer to these questions was always taken into consideration by the researcher: What event is happening? Who is speaking? Where is it happening? When did it happen? What is happening and why?.

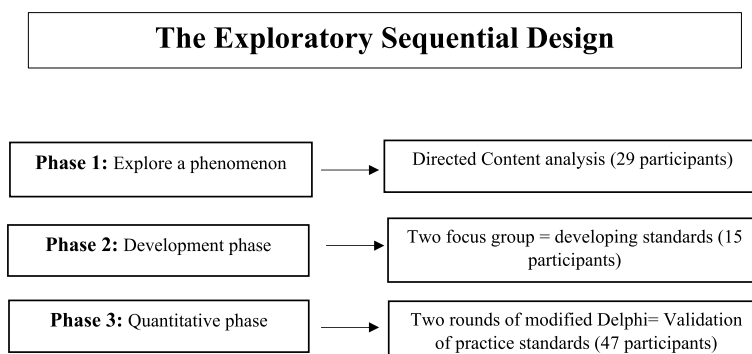
Based on Assarroudi et al.'s (2018) content analysis method, the organizing phase consisted of developing a formative categorization matrix, the theoretical definition of the main category and subcategories, determining coding rules for the main category, pre-testing the categorization matrix, choosing and specifying the anchor samples for each main category, performing the main data analysis, the inductive abstraction of the main categories from preliminary codes, and establishing links between the generic categories and main categories [30, 32]. The researchers, in the organizing phase, created a constrained matrix for analysis based on Structure-Process- Outcome Donabedian's model. In this matrix, the creation of new main categories is not allowed. The data were reviewed several times to find content that matched predefined categories or could be a sample for them, and preliminary codes were assigned to them. Afterward, the stages of grouping, categorization, and abstraction were performed so that the generic categories were created, and the possibility of placing these generic categories in the main categories in the matrix was then examined conceptually and logically [33].

Phase 2 involved two focus groups, and Phase 3 consisted of two rounds of modified Delphi [34]. The Ethics Committee approved this study. All participants in the study signed an informed consent form.

### Eligibility

#### Phase 1: Directed Content Analysis (DCA)

In phase 1, three groups of participants were eligible to participate. The first group consisted of hospital



**Fig. 1** The exploratory sequential design

managers and supervisors, the second group comprised physicians and nurses, and the third group included patients and their caregivers.

### **Phases 2 and 3: focus group and modified Delphi**

The eligibility criteria for phases 2 (focus group) and 3 (modified Delphi) included (a) faculty members and policymakers in patient education, (b) managers and policymakers in patient education, (c) physicians participating in patient education planning, (d) nurses participating in patient education planning, (e) nursing faculty members designing and editing patient education content or authoring a book on patient education, and (f) health education supervisors with at least one year of experience in their position.

### **Study setting**

This study was performed at the Mashhad University of Medical Sciences and the Deputy Minister of Nursing, Ministry of Health, Treatment, and Medical Education. Mashhad is one of Iran's largest and leading cities conducting patient education programs.

### **Sampling and sample size**

#### **Phase 1: directed content analysis**

A purposive sampling method was used for sampling, which continued until data saturation. Group 1 consisted of 4 educational supervisors, 4 health education supervisors (the health education supervisor and educational supervisor are the middle managers responsible for designing, implementing, and supervising educational programs for staff, patients, and clients), 2 nursing managers, 2 chief executive officers, and 1 deputy medical specialist. Group 2 consisted of 5 nurses, 3 doctors, and 2 nursing faculty members, and group 3 consisted of 4 patients and 2 patient caregivers.

#### **Phase 2: focus groups**

There are no universally accepted criteria for selecting experts in focus groups [35]. A multi-professional panel was created with faculty members having adequate experience as a member of a patient education or policy-making team in patient education. Thus, we invited 15 nursing faculty members and policymakers from Iran's Ministry of Health, Treatment, and Medical Education.

#### **Phase 3: modified Delphi**

There were two Delphi phase rounds, each lasting four weeks with four-week intervals. Non-respondents received weekly e-mail reminders. We did not provide any financial incentives. Based on Drisko, quoted from

Wellar (2008), a panel of fewer than 10 people provides diversity in expert opinions, and Jones and Twiss (1978) recommend 10 to 50 participants [36]. Therefore, 47 nursing and policy-making experts participated in this phase. We mailed each panelist a questionnaire outlining patient education standards during the first survey round. Using a five-point Likert scale, each member rated their agreement with each standard: (1) Strongly disagree, (2) disagree, (3) neither agree nor disagree, (4) agree, and (5) strongly agree [37]. We asked the participants to provide a reason for each disagreement. A consensus was defined a priori in this study when at least 80% of the experts agreed. First-round survey results were sent to the research team, and disagreements were discussed. To conduct the second round of surveys, we mailed questionnaires to each panelist indicating the standard of patient education. Based on a nine-point Likert scale, each member rated each statement's relevancy, appropriateness, and clarity (1–3 inappropriate, 4–6 intermediate, and 7–9 appropriate).

### **Statistical analysis**

All statistical analyses were done using the SPSS software package, version 11.0.

## **Results**

### **Participant characteristics**

Table 1 summarizes the characteristics of participants in the three phases of the study. All nurses and experts in this study had experience in patient education. Among 47 experts surveyed, 40 (85.1%) responded in over two rounds.

In the initial review, we did not find specific standards for patient education in NLCs. Facilities and staff were among the reviewed standards in the structure dimension for other healthcare centers (hospitals, home care, and ambulatory care setting). Preliminary assessment, the target group of education, determining and prioritizing the learning needs, the content of patient education, methods and conditions of education, designing programs and materials for patient education, patient participation in education, and referral to specialized organizations were mentioned in the process dimension. The evaluation of educational programs, materials, and learners was mentioned in the outcome dimension (Table 2).

### **Results of phase 1: directed content analysis**

In phase 1, 29 participants were interviewed, and 1,816 preliminary codes emerged. Content analysis was performed based on Assarroudi et al. (2018). Donabedian's model was

**Table 1** Characteristics of the participant in 3 phases of the study

Phase/step	participant	Age (mean SD)	Work experience (mean SD)	Gender N (%)	Educational level N (%)	Employment classification N (%)
<b>Phase 1; Directed Content Analysis</b>	<b>Group1</b> (Hospital managers and supervisors)	44.84 ± 5.53	5.5 ± 1.83	Female: 10 (76.9) Male: 3 (23.1)	Master: 11 (84.6) doctorial: 2 (15.4)	Educational supervisors: 4 (30.8) Health education supervisors: 4 (30.8) Nursing managers: 2 (15.4) Chief Executive Officer: 2 (15.4) Deputy Medical Specialist: 1 (7.7)
	<b>Group 2</b> (physicians and nurses)	45.40 ± 8.16	4.2 ± 2.44	Female: 9 (90.0) Male: 1 (10.0)	License: 4 (40.0) Master: 2 (20.0) doctorial: 4 (40.0)	Nurses: 5 (50.0) Physician: 3 (30.0) Nursing faculty member: 2 (20.0)
	<b>Group3</b> (patients and their caregivers)	41.33 ± 8.54	Not applicable	Female: 6 (100.0)	Elementary: 3 (50.0) Diploma: 3 (50.0)	Patients: 4 (66.7) Patient's family: 2 (33.3)
<b>Phase 2; Focus group</b>		43.20 ± 5.35	12.2 ± 2.34	Female: 19 (95.0) Male: 1 (5.0)	Master: 9 (45.0) Ph.D.: 11 (55.0)	Faculty member: 11 (55.0) Deputy Medical Specialist: 9 (45.0)
<b>Phase 3; 2 round of Delphi</b>		44.02 ± 5.49	10.56 ± 1.42	Female: 32 (80.0) Male: 8 (20.0)	Bachelor: 3 (7.5) Master: 16 (40.0) Ph.D.: 21 (52.5)	Faculty member: 21 (52.5) Nurse: 6 (15.0) Educational supervisor: 1 (2.5) Heath educational supervisor: 9 (22.5) Nursing Director: 3 (7.5)

**Table 2** Patient and family education categories based on review and directed content analysis

Dimensions	Review	Directed content analysis
<b>Structure</b>	<ul style="list-style-type: none"> <li>• Facilities</li> <li>• staff</li> </ul>	<ul style="list-style-type: none"> <li>• Equipment</li> <li>• Facilities</li> <li>• Staff</li> <li>• specifications of the clinic environment</li> <li>• organizational communications</li> <li>• Nursing characteristics</li> </ul>
<b>Process</b>	<ul style="list-style-type: none"> <li>• preliminary assessment</li> <li>• the target group of education</li> <li>• determining and prioritizing the learning needs</li> <li>• the content of patient education</li> <li>• methods and conditions of education</li> <li>• designing programs and materials for patient education</li> <li>• patient participation in education</li> <li>• referral to specialized organizations</li> </ul>	<ul style="list-style-type: none"> <li>• Content of patient education</li> <li>• the target group of education</li> <li>• nurse job description</li> <li>• training method</li> <li>• referral form</li> <li>• method of determining patients' educational priorities</li> <li>• referral of patients to the clinic</li> <li>• process of preparation educational pamphlet</li> <li>• patient education expenditure</li> <li>• patient follow-up</li> <li>• physicians' cooperation and promotion performance of the Clinic</li> </ul>
<b>Outcome</b>	<ul style="list-style-type: none"> <li>• evaluation of educational programs and materials</li> <li>• learner evaluation</li> </ul>	<ul style="list-style-type: none"> <li>• evaluation of educational programs and materials</li> <li>• learner evaluation</li> </ul>

used as the data analysis framework. The structure's main category included six generic categories (equipment, facilities, staff, specifications of the clinic environment, organizational communications, and nursing characteristics). Also, 12 generic categories were found in the process main category (content of patient education, target group of education, nurse job description, training method, referral form, method of determining patients' educational priorities, referral of patients to the clinic, process of educational pamphlet preparation, patient education expenditure, patient follow-up, physicians' cooperation, and promotion performance of the clinic). There was one generic category (i.e., evaluation) in the outcome main category (Table 2). Data comparison was made at the end of this phase to compare data from different sources [29]. Based on data comparison, we developed 15 standards in the structure (7 standards based on DCA, 7 based on review, and one standard based on review and DCA), 73 standards in the process (15 standards based on review, 27 standards based on DCA, and 31 standards based on review and DCA), and 7 standards in the outcome (5 standards based on DCA and two standards based on review).

## Results of phase 2: two rounds of focus group

### Step 1

In the focus group, experts eliminated standards related to patient education during hospitalization. At the end of this session, 13 standards in the structure, 43 standards in process, and 7 standards in the outcome remained.

### Step 2

Before this session, the standards were sent to the participants for review and comment. Based on expert opinions, some standards were written and revised entirely. Also, 9 process standards were not agreed upon by the experts and were removed and merged with other standards. After the focus group, 13 standards in the structure, 37 in the process, and 5 in the outcome remained.

## Results of phase 3: two rounds of modified Delphi

### Step 1

At this stage, experts' agreement with the standards was determined. Development standards were sent to 47 experts in nursing and policy-making. During the first round of the survey, 40 panelists responded; 46 statements (83.63%) were judged appropriate by more than 80% of the respondents, and 9 statements (16.36%) were disagreed upon (Table 3). According to the experts, some standards were completely rewritten, especially in the process domain. Based on the experts, 13 standards in the structure, 28 in the process, and 5 in the outcome remained.

### Step 2

All panelists responded in the second round; 46 statements (100%) were relevant, appropriate, and clear (Table 4). The final standard inventory consisted of 46 statements (13 in the structure, 28 in the process, and 5 in the outcome; Additional file 1).

## Discussion and conclusion

### Discussion

Using a mixed-method design, we developed practice standards for patient education in NLCs in Iran. The findings are likely to be helpful for both new and existing NLCs, as they can use them to evaluate their ongoing activities in light of the standard. This evaluation will contribute to the improvement of patient education in nurse-led clinics. Based on the review of documents and articles, we found no structure, process, or outcome standards for patient education in NLCs. Concerning other settings, most standards in the literature were related to the patient education process, and there was a need to develop standards for the structure and outcome domains. Also, the current process standards regarding referrals to other centers and patient follow-up are inadequate.

Concerning developing standards in this study, we defined the structure of NLCs for patient education in 6 domains (Table 4, Additional file 1) and the patient education process in four domains: (1) Organizational processes, (2) group processes, (3) individual training processes, and (4) the process of preparing educational content. Also, we defined the outcomes of patient education in 5 domains (Table 4, Additional file 1). In our context, one of the barriers to patient education is unsupportive organizational culture [38]. Developing NLCs need managerial support, development role, providing facility to play this role, control, and teamwork. Therefore, most agreements have been about standards related to the role of management.

Based on the results, there was the greatest level of agreement among the standards in the structure domain with standards 1 and 2, which discussed forming a working group/committee for patient education and the involvement of managers in setting up NLCs. During a change process, managers and employees are divided into two groups: Change agents (usually managers) and change recipients (usually employees). A change agent aims to identify strategies to facilitate the change process, while a change recipient aims to determine how the change directly impacts them [39]. Buick et al. (2018) confirmed that middle managers and leaders know their central roles in managing organizational changes. They interpret the communication from



**Table 3** Experts' agreement about developed standards for patient education in NLCs

Domain	Standards	Agreement			Disagreement		Agreement percent
		5	4	3	2	1	
Structure	<b>Standard 1:</b> The head and director of the hospital, the director of nursing, the health education supervisor, and the head nurse of the clinic cooperate in establishing and supervising the Nurse-led clinic (NLC).	27 (77.1)	6 (17.1)	-	2 (2.9)	-	<b>33 (94.2)</b>
	<b>Standard 2:</b> The patient education committee in the hospital has been formed with the participation of the head and director of the hospital, the nursing director, the health education supervisor, the head nurse of the clinic, and educating nurses in the NLC.	25 (71.4)	8 (22.9)	-	1 (2.9)	-	33 (94.3)
	<b>Standard 3:</b> The hospital has defined the mechanism of interdisciplinary cooperation in patient and family education in the NLC.	27 (77.1)	5 (14.3)	-	2 (5.7)	-	32 (91.4)
	<b>Standard 4:</b> The hospital has specified and announced the role and duties of the nurse, physician, and non-professional staff of the clinic (secretary, guard, etc.) regarding the activities of the health education nursing clinic.	23 (65.7)	6 (17.1)	2 (5.7)	3 (8.6)	-	29 (82.8)
	<b>Standard 5:</b> A job description for the educating nurse in NLC is exist and available.	25 (71.4)	5 (14.3)	2 (5.7)	2 (5.7)	-	30 (85.7)
	<b>Standard 6:</b> The hospital provides counseling services for nursing educators in patient education (the possibility of contacting and consulting with medical and nursing professors, books, and updated print and online instructions) to answer patients' questions.	25 (71.4)	5 (14.3)	2 (5.7)	2 (5.7)	-	30 (85.7)
	<b>Standard 7:</b> The hospital has provided the possibility of participating nursing educators in the NLC in codified patient education courses, health literacy, self-care, and self-management.	25 (71.4)	7 (20.0)	-	2 (5.7)	-	32 (91.4)
	<b>Standard 8:</b> The hospital selects educating nurses in the NLC based on their competencies	26 (74.3)	6 (17.1)	-	2 (5.7)	-	32 (91.4)
	<b>Standard 9:</b> The hospital selects the educating nurses in the NLC based on their meta-competencies.	28 (80.0)	2 (5.7)	1 (2.9)	1 (2.9)	2 (5.7)	30 (85.7)
	<b>Standard 10:</b> The hospital provides the standard physical environment for the NLC.	25 (71.4)	7 (20.0)	1 (2.9)	1 (2.9)	-	32 (91.4)
	<b>Standard 11:</b> The hospital provides training equipment, facilities, and educational assistance tools based on patients' and their families' educational needs and preferences.	27 (77.1)	5 (14.3)	-	1 (2.9)	-	32 (91.4)
	<b>Standard 12:</b> The hospital has provided the necessary facilities for patients to access the NLC.	27 (77.1)	5 (14.3)	-	1 (2.9)	-	32 (91.4)
	<b>Standard 13:</b> In the operational planning of the hospital, planning has been done for the development of training and counseling services in the NLC.	27 (77.1)	5 (14.3)	-	1 (2.9)	-	32 (91.4)
Process	<b>Standard 1:</b> The target group of patient education in NLCs is determined based on the type of disease and the number of patients referred to the hospital's outpatient clinics.	14 (40.0)	13 (37.1)	3 (8.6)	3 (8.6)	1 (2.9)	27 (77.1)
	<b>Standard 2:</b> The hospital uses the referral form to refer patients from the physician and inpatient wards to the NLCs.	20 (57.1)	7 (20.0)	4 (11.4)	3 (8.6)	-	27 (77.1)
	<b>Standard 3:</b> The hospital plans to improve the performance of the NLCs in serving clients and the community (improving the number of referring patients).	23 (65.7)	9 (25.7)	1 (2.9)	1 (2.9)	-	32 (91.4)
	<b>Standard 4:</b> The nurse, if necessary, refers the patient to the NLCs in specialized hospitals and related social organizations.	19 (54.3)	10 (28.6)	1 (2.9)	4 (11.4)	-	29 (82.9)
	<b>Standard 5:</b> The working hours of the NLCs should be daily and regular, preferably during the attendance hours of the hospital clinic physicians.	23 (65.7)	4 (11.4)	1 (2.9)	5 (14.3)	1 (2.9)	27 (76.8)

**Table 3** (continued)

Domain	Standards	Agreement			Disagreement		Agreement percent
		5	4	3	2	1	
	<b>Standard 5:</b> nurses in the NLCs work based on their job descriptions.	14 (40.0)	13 (37.1)	3 (8.6)	3 (8.6)	1 (2.9)	27 (77.1)
	<b>Standard 7:</b> Planning the performance of the NLCs as a team in the hospital and coordination with the Vice-Chancellor of the University, taking into account the specialty of the hospital, the number of patients referred to the hospital clinic, and the attendance plan of physicians	15 (42.9)	10 (28.6)	4 (11.4)	4 (11.4)	1 (2.9)	25 (71.5)
	<b>Standard 8:</b> The University Vice-Chancellor is responsible for overseeing the establishment and operation of NLCs in hospitals.	23 (65.7)	7 (20.0)	1 (2.9)	2 (5.7)	1 (2.9)	30 (85.7)
	<b>Standard 9:</b> The hospital performs its duties in the field of setting up and operating NLCs.	22 (62.9)	7 (20.0)	1 (2.9)	3 (8.6)	-	29 (82.9)
	<b>Standard 10:</b> The hospital director and manager use appropriate methods to engage physicians to refer patients to Ns.	19 (54.3)	8 (22.9)	1 (2.9)	4 (11.4)	1 (2.9)	27 (77.2)
	<b>Standard 11:</b> program and training materials (annual) should be reviewed.	30 (85.7)	3 (8.6)	-	1 (2.9)	-	33 (94.3)
	<b>Standard 12:</b> The hospital has determined the cost of patient education.	19 (54.3)	7 (20.0)	1 (2.9)	3 (8.6)	3 (8.6)	26 (74.3)
	<b>Standard 13:</b> Needs assessment and training priorities for patients referred to the NLCs are performed at appropriate intervals in the hospital.	20 (57.1)	11 (31.4)	2 (5.7)	1 (2.9)	-	31 (88.5)
	<b>Standard 14:</b> Learning Objectives for Patient Education in the NLCs are set by the care team in a codified educational program.	22 (62.9)	7 (20.0)	2 (5.7)	1 (2.9)	2 (5.7)	29 (82.9)
	<b>Standard 15:</b> Develop an educational program with a precise definition of behavioral and educational goals for groups of patients.	21 (60.0)	6 (17.1)	5 (14.3)	1 (2.9)	1 (2.9)	27 (77.1)
	<b>Standard 16:</b> The content of patient education is prepared based on a well-designed program in the hospital, educational goals, target group and, the group needs assessment.	27 (77.1)	6 (17.1)	1 (2.9)	-	-	33 (94.2)
	<b>Standard 17:</b> Nurses provide appropriate training materials to patients to complete their training.	25 (71.4)	7 (20.0)	-	1 (2.9)	-	32 (91.4)
	<b>Standard 18:</b> Patient education record (needs assessment, inclusive, education method, duration of education, feedback received from education) is recorded in the education form.	25 (71.4)	7 (20.0)	1 (2.9)	1 (2.9)	-	32 (91.4)
	<b>Standard 19:</b> Patient education documentation must be accurate, clear and legal.	26 (74.3)	6 (17.1)	-	2 (5.7)	-	32 (91.4)
	<b>Standard 20:</b> Evaluation of training programs must be accurate and clear.	27 (77.1)	4 (11.4)	1 (2.9)	-	-	31 (88.5)
	<b>Standard 21:</b> Codified training programs are evaluated annually.	23 (65.7)	8 (22.9)	1 (2.9)	2 (5.7)	-	31 (88.6)
	<b>Standard 22:</b> patient education working group/committee prioritizes follow-up for patients.	16 (45.7)	12 (34.3)	4 (11.4)	-	1 (2.9)	28 (80.0)
	<b>Standard 23:</b> The Patient Education Working Group / Committee plans and acts to follow patients.	18 (51.4)	12 (34.3)	3 (8.6)	-	-	30 (85.7)
	<b>Standard 24:</b> Patient education needs assessment is performed and recorded by the nurse for each patient based on the educational needs assessment.	21 (60.0)	7 (20.0)	3 (8.6)	2 (5.7)	1 (2.9)	28 (80.0)
	<b>Standard 25:</b> Patient education is prioritized based on individual needs assessment and a well-designed program.	23 (65.7)	8 (22.9)	3 (8.6)	-	-	31 (88.6)
	<b>Standard 26:</b> Teaching patients is a combination of face-to-face and absentee methods, taking into account the preferences of patients and families.	23 (65.7)	11 (31.4)	-	-	-	34 (97.1)



**Table 3** (continued)

Domain	Standards	Agreement			Disagreement		Agreement percent
		5	4	3	2	1	
Outcome	<b>Standard 27:</b> Patient education is done as a team with the participation of all caring team members in education.	20 (57.1)	7 (20.0)	4 (11.4)	3 (8.6)	-	27 (77.1)
	<b>Standard 28:</b> Patient education is based on respect for patient privacy, confidentiality, and respect for patients' values and beliefs.	30 (85.7)	4 (11.4)	-	-	-	34 (97.1)
	<b>Standard 29:</b> Patient education should be tailored to the patient's condition, for the patient's time, as soon as possible, by the patient's physical condition, and when they can concentrate.	26 (74.3)	7 (20.0)	-	-	1 (2.9)	33 (94.3)
	<b>Standard 30:</b> The duration of patient education in the health education clinic is determined depending on the patient's condition.	28 (80.0)	4 (11.4)	1 (2.9)	-	-	32 (91.4)
	<b>Standard 31:</b> There is evidence that the patient and family are involved in determining educational needs and choosing teaching methods.	23 (65.7)	8 (22.9)	1 (2.9)	1 (2.9)	1 (2.9)	31 (88.6)
	<b>Standard 32:</b> Patient's understanding of education is assessed in the NLCs using patient questioning, observation and return-demonstration methods.	25 (71.4)	9 (25.7)	-	-	-	34 (97.1)
	<b>Standard 33:</b> Patient perception of education is reviewed and recorded at the end of the training session.	26 (74.3)	8 (22.9)	-	-	-	34 (97.2)
	<b>Standard 34:</b> The hospital has developed an appropriate process and protocol for preparing, distributing and storing educational materials (pamphlets, multimedia).	25 (71.4)	7 (20.0)	2 (5.7)	-	-	32 (91.4)
	<b>Standard 35:</b> The hospital uses the appropriate process to prepare standard educational materials for compiling educational content.	22 (62.9)	9 (25.7)	1 (2.9)	-	1 (2.9)	31 (88.6)
	<b>Standard 36:</b> Various methods of distributing educational materials according to hospital conditions and patients' preferences are used (electronic and print distribution).	24 (68.8)	5 (14.3)	2 (5.7)	1 (2.9)	1 (2.9)	29 (83.1)
	<b>Standard 37:</b> The hospital uses appropriate training materials to educate patients in the NLCs.	25 (71.4)	6 (17.1)	2 (5.7)	-	-	31 (88.5)
	<b>Standard 1:</b> Patients referred to the NLC know the risk factors for chronic diseases, complications and prevention methods.	25 (71.4)	7 (20.0)	-	1 (2.9)	-	32 (91.4)
	<b>Standard 2:</b> Patients referred to the NLC know ways to improve and maintain a healthy lifestyle.	24 (68.6)	7 (20.0)	-	1 (2.9)	1 (2.9)	31 (88.6)
	<b>Standard 3:</b> Referrals to the NLC make informed decisions to control their illness and lead a healthy lifestyle based on cultural and religious values and socioeconomic status.	21 (60.0)	9 (25.7)	1 (2.9)	1 (2.9)	1 (2.9)	30 (85.7)
	<b>Standard 4:</b> The physical, mental and emotional health of patients referred to the NLC is promoted.	26 (74.3)	5 (14.3)	1 (2.9)	1 (2.9)	-	31 (88.6)
	<b>Standard 5:</b> The hospital examines the short-term and long-term consequences of providing education and counseling services to patients and their families.	24 (68.6)	8 (22.9)	-	1 (2.9)	-	32 (91.5)

senior management regarding the changing intentions and translate it to clarify roles for employees, address the areas of resistance, and implement the changes [40].

Based on the results, the standards related to educational programs, materials, and content, methods of educating patients, and evaluating patients' perception of education received the highest level of agreement in

the process domain. Unlike verbal instructions, patient education materials serve as popular and permanent records of patient instructions [41]. Therefore, they should be accurate and include only treatments that are accepted in common practice. Patient education materials designed correctly and appropriately can augment other educational efforts and improve patient care [42].

**Table 4** Experts' opinion about appropriateness, clarity and relevancy of developed standards for patient education in NLCs

Domain	Standards	Relevancy				Appropriateness				Clarity			
		7-9 Relevant N (%)	4-6 Partial relevant N (%)	1-3 Non relevant N (%)	Total N (%)	7-9 Appropria t N (%)	4-6 partial Appropriate N (%)	1-3 Non appropriat N (%)	Total N (%)	7-9 Clear N (%)	4-6 Partially clear N(%)	1-3 Non clear N (%)	Total N (%)
Struc- ture  team/ team- work	<b>Standard 1:</b> The head and direc- tor of the hospi- tal, the director of nursing, the health education supervisor, and the head nurse of the clinic cooperate in establishing and supervising the Nurse-led Clinic (NLC).	39 (97.5)	0	0	39 (97.5)	39 (97.5)	0	0	39 (97.5)	37 (92.5)	2 (5.0)	1 (2.5)	40 (100)
	<b>Standard 2:</b> The patient educa- tion committee in the hospital has been formed with the par- ticipation of the head and director of the hospital, the nurs- ing director, the health education supervisor, the head nurse of the clinic, and educat- ing nurses in the NLC.	40 (100)	0	0	40 (100)	39 (97.5)	0	0	39 (97.5)	37 (92.5)	2 (5.0)	1 (2.5)	40 (100)

Table 4 (continued)

Domain	Standards	Relevancy			Appropriateness			Clarity		
		7-9 Relevant N (%)	4-6 Partial relevant N (%)	1-3 Non relevant N (%)	Total N (%)	7-9 Appropriat N (%)	4-6 partial Appropriate N (%)	1-3 Non appropriat N (%)	Total N (%)	
	<b>Standard 3:</b> The hospital has defined the mechanism of interdisciplinary cooperation in patient and family education in the NLC.	40 (100)	0	0	40 (100)	39 (97.5)	0	0	39 (97.5)	40 (100)
	<b>Standard 4:</b> The hospital has specified and announced the role and duties of the nurse, physician, and non-professional staff of the clinic (secretary, guard, etc.) regarding the activities of the NLC.	38 (95.0)	0	1 (2.5)	39 (97.5)	35 (87.5)	2 (5.0)	1 (2.5)	38 (95.0)	40 (100)
	<b>Standard 5:</b> A job description is exist and available for the educating nurse in the NLC.	39 (97.5)	0	1 (2.5)	40 (100)	38 (95.0)	1 (2.5)	0	39 (97.5)	40 (100)

Table 4 (continued)

Table 4 (continued)

Domain	Standards	Relevancy			Appropriateness				Clarity				
		7-9 Relevant N (%)	4-6 Partial relevant N (%)	1-3 Non relevant N (%)	Total N (%)	7-9 Appropriat N (%)	4-6 partial Appropriate N (%)	1-3 Non appropriat N (%)	Total N (%)	7-9 Clear N (%)	4-6 Partially clear N(%)	1-3 Non clear N (%)	Total N (%)
Physical space and equip- ment, Facili- ties, and plan- ning	<b>Standard 9:</b> The hospital selects the educating nurses in the NLC based on their meta-competencies.	38 (95.0)	0	0	38 (95.0)	35 (87.5)	3 (7.5)	1 (2.5)	39 (97.5)	38 (95.0)	0	1 (2.5)	39 (97.5)
	<b>Standard 10:</b> The hospital provides the standard physical environment for the NLC.	40 (100)	0	0	40 (100)	40 (100)	0	0	40 (100)	38 (95.0)	1 (2.5)	1 (2.5)	40 (100)
	<b>Standard 11:</b> The hospital provides training equipment, facilities, and educational assistance tools based on patients' and their families' educational needs and preferences.	39 (97.5)	0	0	39 (97.5)	40 (100)	0	0	40 (100)	37 (92.5)	1 (2.5)	1 (2.5)	39 (97.5)
	<b>Standard 12:</b> The hospital has provided the necessary facilities for patients to access the NLC.	39 (97.5)	0	0	39 (97.5)	36 (90.0)	3 (7.5)	1 (2.5)	40 (100)	34 (85.0)	3 (7.5)	2 (5.0)	39 (97.5)

**Table 4** (continued)

Domain	Standards	Relevancy		Appropriateness				Clarity					
		7-9 Relevant N (%)	4-6 Partial relevant N (%)	1-3 Non relevant N (%)	Total N (%)	7-9 Appropriat N (%)	4-6 partial Appropriate N (%)	1-3 Non appropriat N (%)	Total N (%)	7-9 Clear N (%)	4-6 Patially clear N(%)	1-3 Non clear N (%)	Total N (%)
Process	<b>Standard 13:</b> In the hospital's operational plan, planning has been done to develop training and counseling services in the NLC.	39 (97.5)	0	0	39 (97.5)	38 (95.0)	1 (2.5)	0	39 (97.5)	38 (95.0)	1 (2.5)	1 (2.5)	40 (100)
	<b>Standard 1:</b> The hospital determines the components of the patient education process, including needs assessment, planning, implementation, and evaluation of education.	36 (90.0)	2 (5.0)	1 (2.5)	39 (97.5)	38 (95.0)	1 (2.5)	1 (2.5)	40 (100)	34 (85.0)	3 (7.5)	2 (5.0)	39 (97.5)
	<b>1. Organizational processes</b> <b>patient education</b>												
	<b>Audience training and referral</b>	37 (92.5)	2 (5.0)	1 (2.5)	40 (100)	35 (87.5)	4 (10.0)	1 (2.5)	40 (100)	37 (92.5)	2 (5.0)	1 (2.5)	40 (100)

Table 4 (continued)

Domain	Standards	Relevancy				Appropriateness				Clarity			
		7-9 Relevant N (%)	4-6 Partial relevant N (%)	1-3 Non relevant N (%)	Total N (%)	7-9 Appropria t N (%)	4-6 partial Appropriat e N (%)	1-3 Non appropriat e N (%)	Total N (%)	7-9 Clear N (%)	4-6 Partially clear N (%)	1-3 Non clear N (%)	Total N (%)
	<b>Standard 3:</b> The hospital uses appropri- ate and effec- tive methods to introduce the services of the NLC, identify patients needing training and counseling, and refer them to the NLC.	37 (92.5)	3 (7.5)	0	40 (100)	38 (95.0)	2 (5.0)	0	40 (100)	37 (92.5)	3 (7.5)	0	40 (100)
	<b>Standard 4:</b> If necessary, edu- cating nurses in the NLC and consider- ing the patient and family pref- erences refers them to the NLC in specialized and sub-special- ized hospitals and related social organiza- tions.	35 (87.5)	3 (7.5)	1 (2.5)	39 (97.5)	37 (92.5)	2 (5.0)	1 (2.5)	40 (100)	35 (87.5)	3 (7.5)	1 (2.5)	39 (97.5)



Table 4 (continued)

Domain	Standards	Relevancy		Appropriateness				Clarity					
		7-9 Relevant N (%)	4-6 Partial relevant N (%)	1-3 Non relevant N (%)	Total N (%)	7-9 Appropriat N (%)	4-6 partial Appropriat N (%)	1-3 Non appropriat N (%)	Total N (%)	7-9 Clear N (%)	4-6 Partially clear N (%)	1-3 Non clear N (%)	Total N (%)
Clinic activity time	<b>Standard 5:</b> The hospital provides patients with access to the education and counselling services of the NLC at the appropriate time with a minimum increase in waiting time and in an appropriate manner.	38 (95.0)	1 (2.5)	0	39 (97.5)	37 (92.5)	3 (7.5)	0	40 (100)	39 (97.5)	0	0	39 (97.5)
Decision making and problem-solving	<b>Standard 6:</b> The hospital plans to improve the quantity and quality of services in the NLC.	36 (90.0)	1 (2.5)	1 (2.5)	38 (95.0)	35 (87.5)	3 (7.5)	1 (2.5)	39 (97.5)	35 (87.5)	3 (7.5)	0	38 (95.0)

**Table 4** (continued)

Domain	Standards	Relevancy				Appropriateness				Clarity			
		7-9 Relevant N (%)	4-6 Partial relevant N (%)	1-3 Non relevant N (%)	Total N (%)	7-9 Appropriat N (%)	4-6 partial Appropriate N (%)	1-3 Non appropriat N (%)	Total N (%)	7-9 Clear N (%)	4-6 Partially clear N (%)	1-3 Non clear N (%)	Total N (%)
	<b>Standard 7:</b> Education and counseling services are planned and implemented based on the type of the hospital in which lifestyle-related chronic diseases (coronary artery disease, hypertension, diabetes, and cancer) have a priority for the elderly, pregnant women, and children.	34 (85/0)	2 (5/0)	3 (7/5)	39 (97.5)	32 (80.0)	5 (12.5)	2 (5/0)	38 (95.0)	32 (80.0)	5 (12.5)	1 (2.5)	38 (95.0)
	<b>Standard 8:</b> Based on a pre-designed operational plan, the activities of the NLC are performed and monitored.	35 (87.5)	2 (5/0)	2 (5/0)	39 (97.5)	35 (87.5)	3 (7.5)	2 (5/0)	40 (100)	38 (95.0)	1 (2.5)	0	39 (97.5)
	<b>Standard 9:</b> The hospital provides appropriate facilities and incentives to encourage patients and their families to visit the NLC.	36 (90.0)	2 (5/0)	1 (2.5)	39 (97.5)	36 (90.0)	1 (2.5)	1 (2.5)	38 (95.0)	33 (82.5)	2 (5.0)	2 (5.0)	37 (92.5)

Table 4 (continued)

Domain	Standards	Relevancy			Appropriateness			Clarity		
		7-9 Relevant N (%)	4-6 Partial relevant N (%)	1-3 Non relevant N (%)	Total N (%)	7-9 Appropriat N (%)	4-6 partial Appropriate N (%)	1-3 Non appropriat N (%)	Total N (%)	
2. Group pro-cesses	<b>Standard 10:</b> The hospital supports crea- tive and innova- tive methods to remove bar- riers to patient education in the NLC.	37 (92.5)	2 (5.0)	1 (2.5)	40 (100)	38 (95.0)	1 (2.5)	1 (2.5)	40 (100)	39 (97.5)
	<b>Standard 11:</b> The needs and educa- tional priorities of patients referred to the NLC are properly deter- mined at appro- priate intervals in the hospital.	38 (95.0)	1 (2.5)	0	39 (97.5)	40 (100)	0	0	40 (100)	39 (97.5)
	<b>Deter- mining learning objec- tives and design- ing a patient educa- tion pro- gram</b>	38 (95.0)	1 (2.5)	1 (2.5)	40 (100)	36 (90.0)	3 (7.5)	1 (2.5)	40 (100)	39 (97.5)

















Table 4 (continued)

Domain	Standards	Relevancy			Appropriatness			Clarity					
		7-9 Relevant N (%)	4-6 Partial relevant N (%)	1-3 Non relevant N (%)	Total N (%)	7-9 Appropriat N (%)	4-6 partial Appropriate N (%)	1-3 Non appropriat N (%)	Total N (%)	7-9 Clear N (%)	4-6 Partially clear N(%)	1-3 Non clear N (%)	Total N (%)
Clinical Out- comes	<b>Standard 4:</b> The physical, mental, and emo- tional health of patients referred to the NLC is promoted.	37 (92.5)	1 (2.5)	1 (2.5)	39 (97.5)	39 (97.5)	0	0	39 (97.5)	38 (95.0)	2 (5.0)	0	40 (100)
	<b>Standard 5:</b> The hospital examines the short-term and long-term consequences of education and coun- selling services to patients and their families.	37 (92.5)	1 (2.5)	1 (2.5)	39 (97.5)	39 (97.5)	1 (2.5)	0	40 (100)	37 (92.5)	2 (5.0)	0	39 (97.5)

Various methods can provide education, but direct interactions between the patient and the provider are perhaps the most common or face-to-face education. There is, however, evidence that written educational materials can help patients become more knowledgeable about medical conditions and possible treatments [43]. There is some evidence that written materials and other forms of patient education can significantly improve knowledge retention over time [44].

Regarding the outcome domain, the standards related to primary prevention and improving the performance of the NLC had the highest level of agreement. There are more deaths from chronic diseases than all other causes combined in developed and developing countries, accounting for approximately 43% of the global disease burden [45]. Approximately 60% of people over 65 have two or more chronic diseases [46]. There is a need for reforms to healthcare systems so that patients with multi-morbidity can access integrated, efficient, and effective healthcare [47]. Nurse-led clinics are especially ideal for preventing chronic diseases because patients and their families refer to such clinics, and primary prevention applies to the families. Improving the performance of the NLC can help with education and disease prevention in society.

## Conclusion

Following a well-established and clear methodology, we developed practice standards for patient education in NLCs. The standard inventory consisted of 46 statements in three domains (structure, process, and outcome), which might serve as a useful guide for clinical activities and a tool to assess the quality of patient education in NLCs. One of the strengths of this study was the participation of different groups of managers, service provider (physicians and nurses) and service recipients (patients and their care givers) in the development of the standard.

## Practice implications

Standard development for nursing practice can expand nursing roles and professionalism. Developed standards in this study can guide new and existing nurse-led clinics and help them evaluate ongoing activities, all of which contribute to improving patient education and performing safe and effective care in these clinics.

## Limitations

Our study had several limitations. First, most of our study participants were female because most nurses are female in our healthcare system. Second, at the beginning of the COVID-19 pandemic, the activities of NLCs were

limited, and access to patients for interviews was difficult. However, all patients and caregivers participating in the qualitative phase were female; data saturation was the criterion for the end of sampling.

## Supplementary Information

The online version contains supplementary material available at <https://doi.org/10.1186/s12912-023-01444-0>.

**Additional file 1.** Developed Patient Education Standards for NLCs.

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## Authors' contributions

Concept formation (Z.P and F.HN), perform research and data gathering (Z.P and F.HN), Analyzed and interpreted data (Z.P, F.HN and M.R), writing draft of manuscript (Z.P), F.HN and M.R read and approved the final manuscript.

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## Availability of data and materials

All data generated or analyzed during this study are included in this published article [and its supplementary information files].

## Declarations

### Ethics approval and consent to participate

This study was approved by the Ethics Committee of Mashhad University of Medical Science (IR.MUMS.NURSE.REC.1398.057). All participants in the study signed an informed consent form. All the procedures were followed in accordance with the relevant guidelines (e.g. Declaration of Helsinki) under the Ethics approval.

### Consent for publication

Not applicable.

### Competing interests

The authors declare no competing interests.

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